



AETHONEX

STACK OWNERSHIP SPRINT

FIXED FEE

\$4,500

USD — due at signature, one invoice

TIMELINE

10 days

Business days — kickoff call to handover call

THE GUARANTEE

If the pilot isn't running in your environment by day 10, you pay nothing — and keep every document I produced.

CREDIT ON REBUILD

100% of this fee applies toward a Phase One Rebuild signed within 60 days of handover, on scopes of \$15,000 or more. Below that, the credit is 50%.

OWN IT. DON'T RENT IT.

READY WHEN YOU ARE

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cal.com/aethonex/20-min

Abdelmoiz — founder, Aethonex. Marrakesh, Morocco.

ENTRY ENGAGEMENT — SCOPE & TERMS

The Stack Ownership Sprint

In 10 business days, I map every SaaS tool you rent, price what that stack really costs over three years, and deploy one of your live workflows on infrastructure you own — so you see the replacement running before you commit to anything bigger.

WHAT YOU GET

- **Stack Inventory & Spend Ledger** — every tool, seat and renewal date, the real cost, yours to keep
- **3-Year TCO Model** — rented stack against owned stack, one defensible number
- **Fragility Map** — every integration ranked by what breaks, and who fixes it today
- **Data Exposure Summary** — where client data actually sits, and what's removable

● LIVE — RUNS IN YOUR ENVIRONMENT Live Pilot Workflow

One real workflow, rebuilt and deployed on infrastructure you own — running on real data, credentials in your hands. Not a demo.

- **Rebuild Roadmap** — the sequenced plan, effort and risk per phase, Phase One priced
- **Ownership Pack** — server access, repo, runbook, backups, continuity plan
- **Recorded Handover Walkthrough** — sixty minutes, yours to keep and share internally

YOUR TIME · ~3.5 HRS TOTAL

DAY 1 75-minute kickoff call

DAY 1 one-time read-only access

DAY 4 30-minute check-in

DAY 8 45-minute pilot review

DAY 10 60-minute handover call

NOT INCLUDED

– A second pilot workflow

– Production cutover

– Historical data migration

– End-user training

– Compliance sign-off

– Ongoing support or monitoring

Ready to move forward?

Reply to this note and I'll send the agreement and invoice — kickoff can start within the week.

— Abdelmoiz, Aethonex